

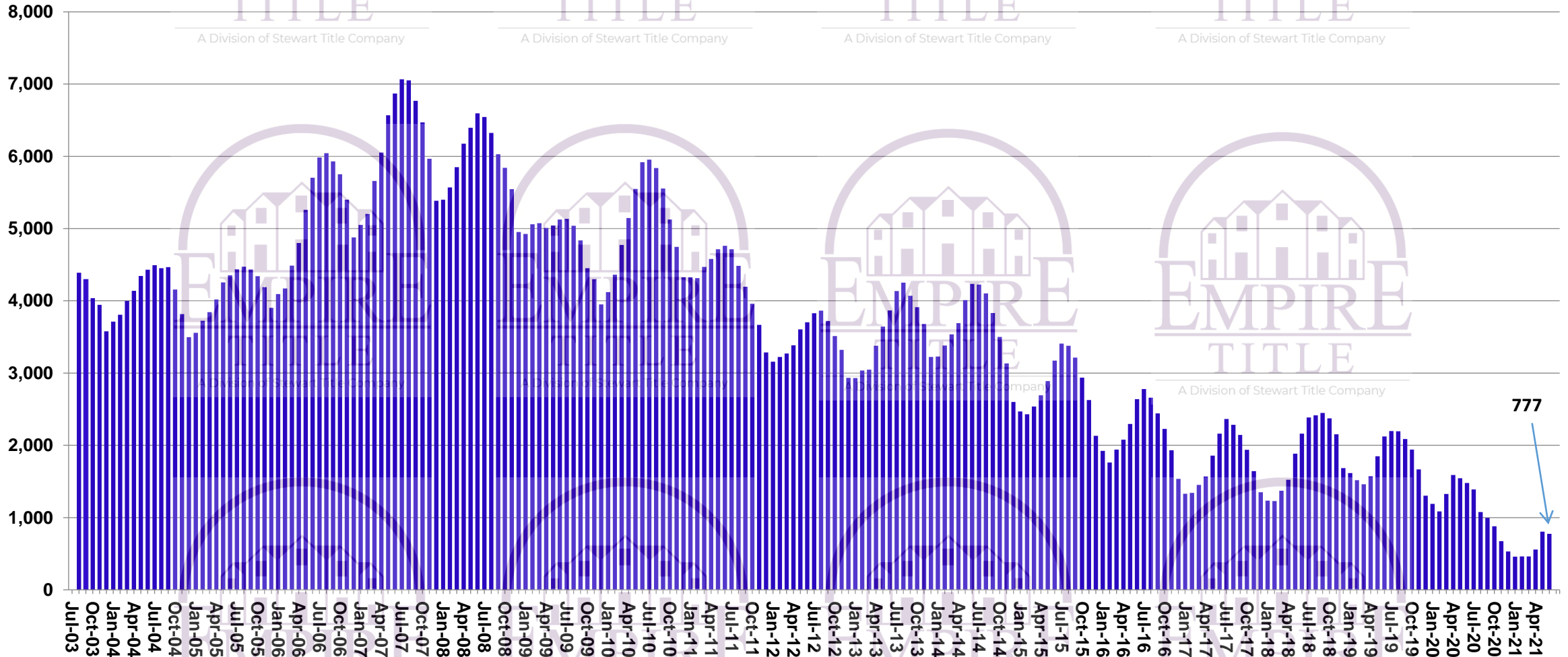


A Division of Stewart Title Company

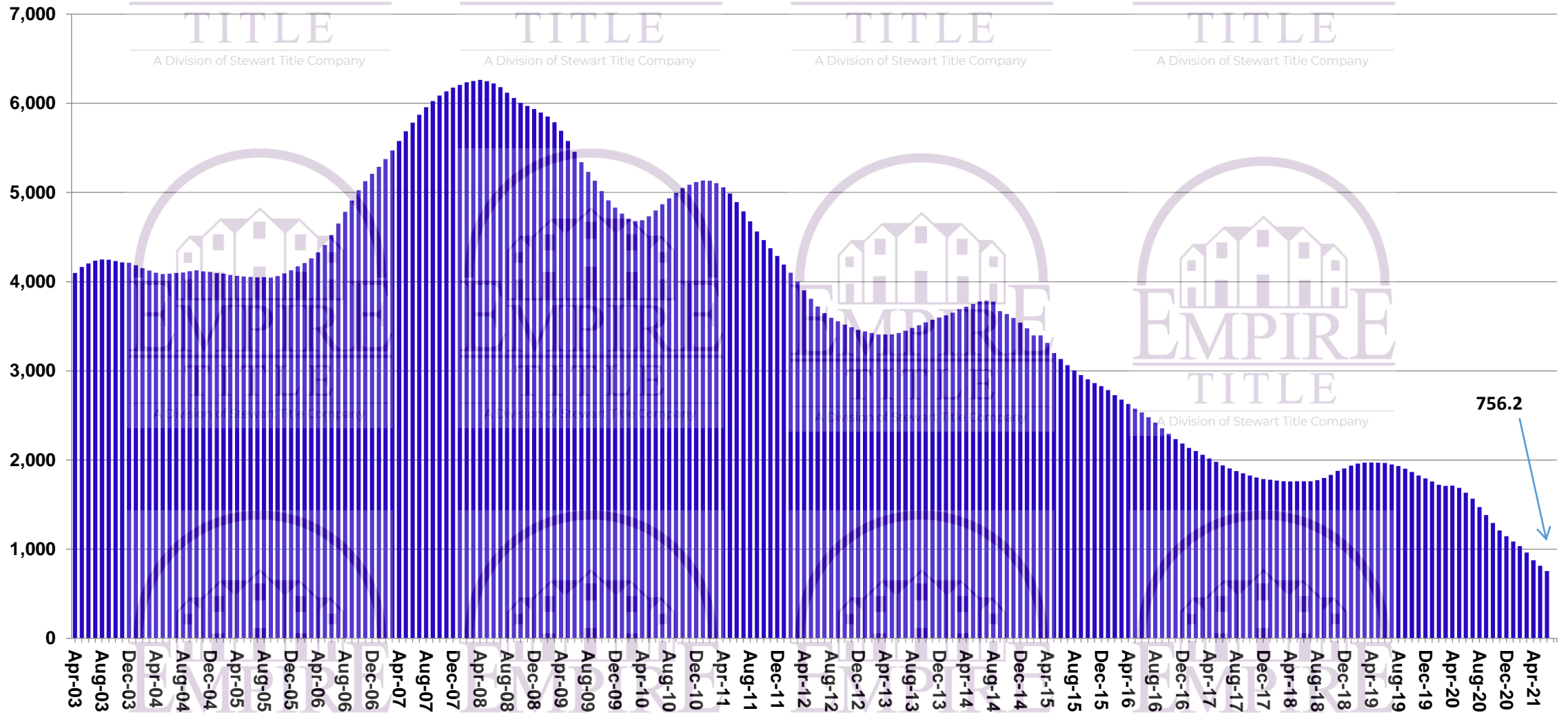
Market Statistics June 2021

June 2021

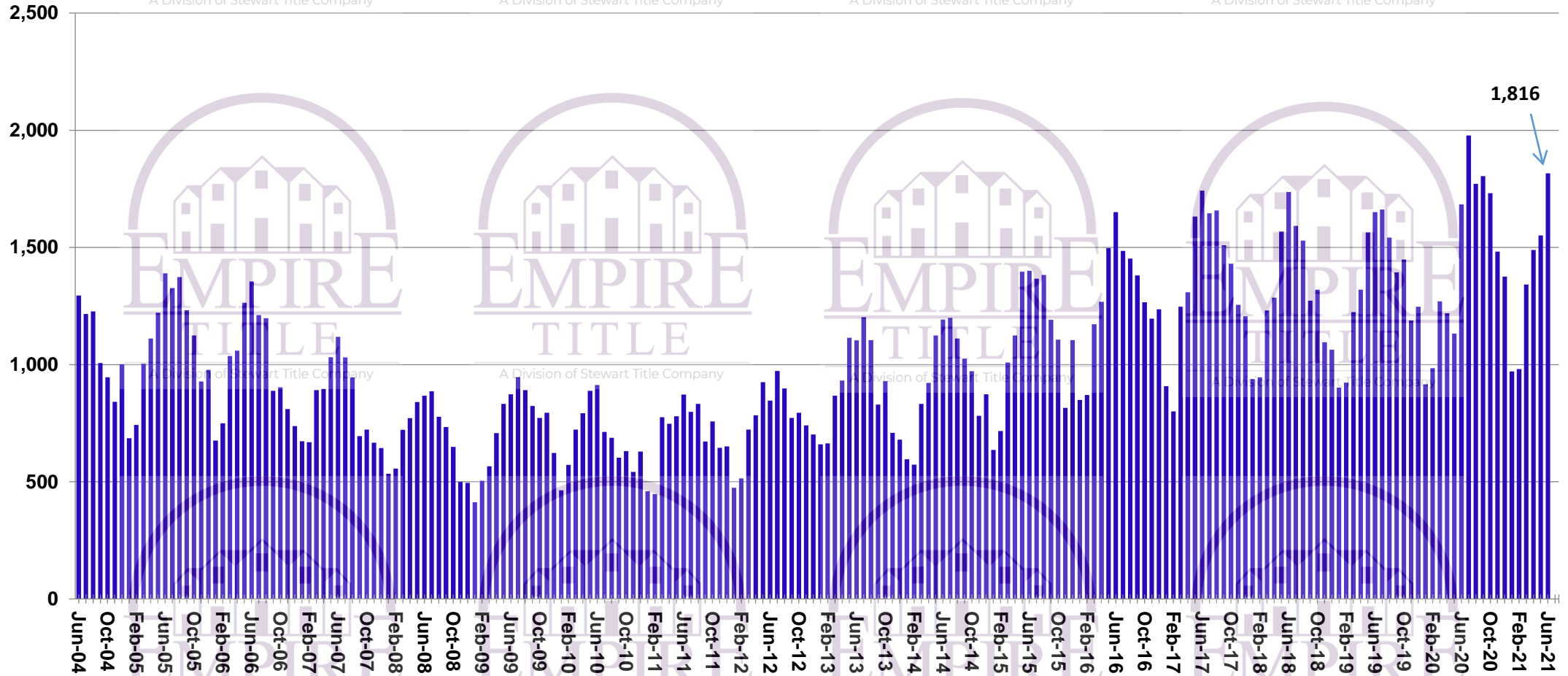
Active Listings



Active Listings Previous 12 Month Average

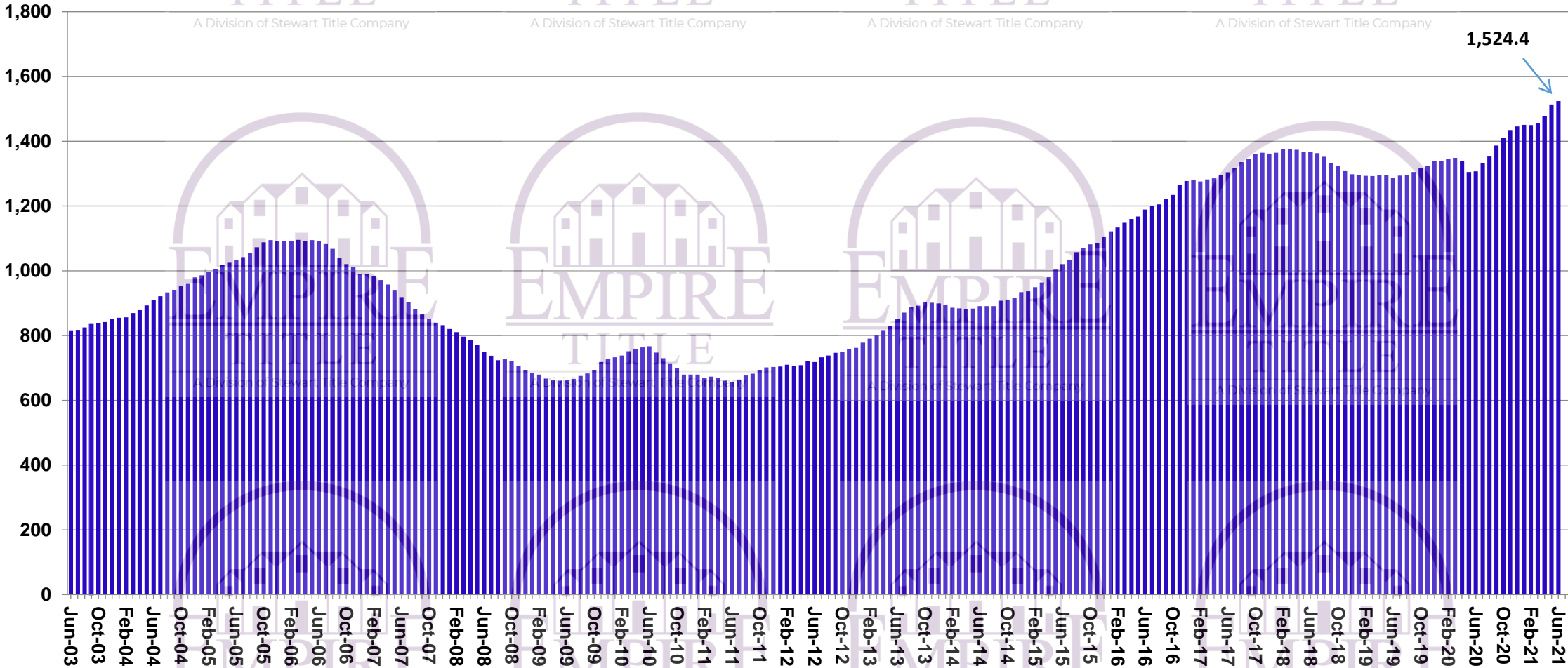


Number of Sales Per Month

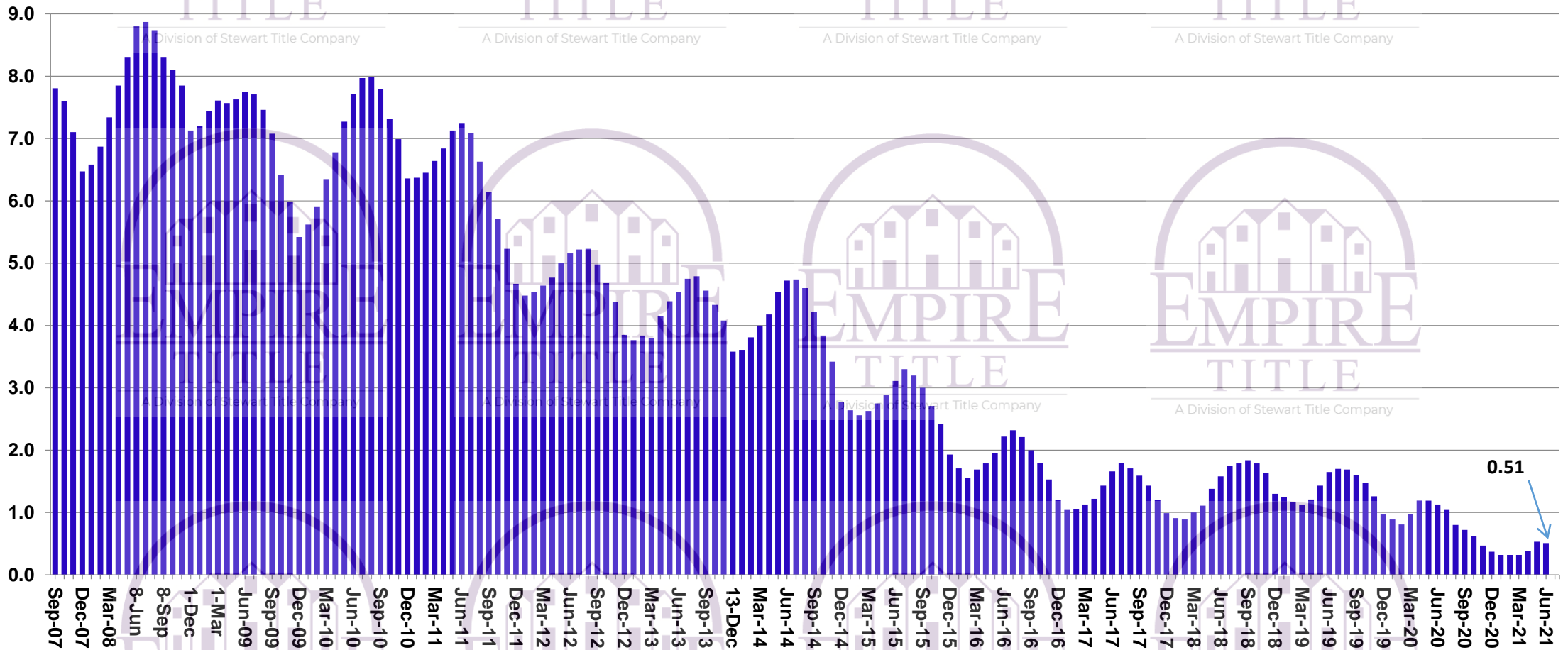


June 2021

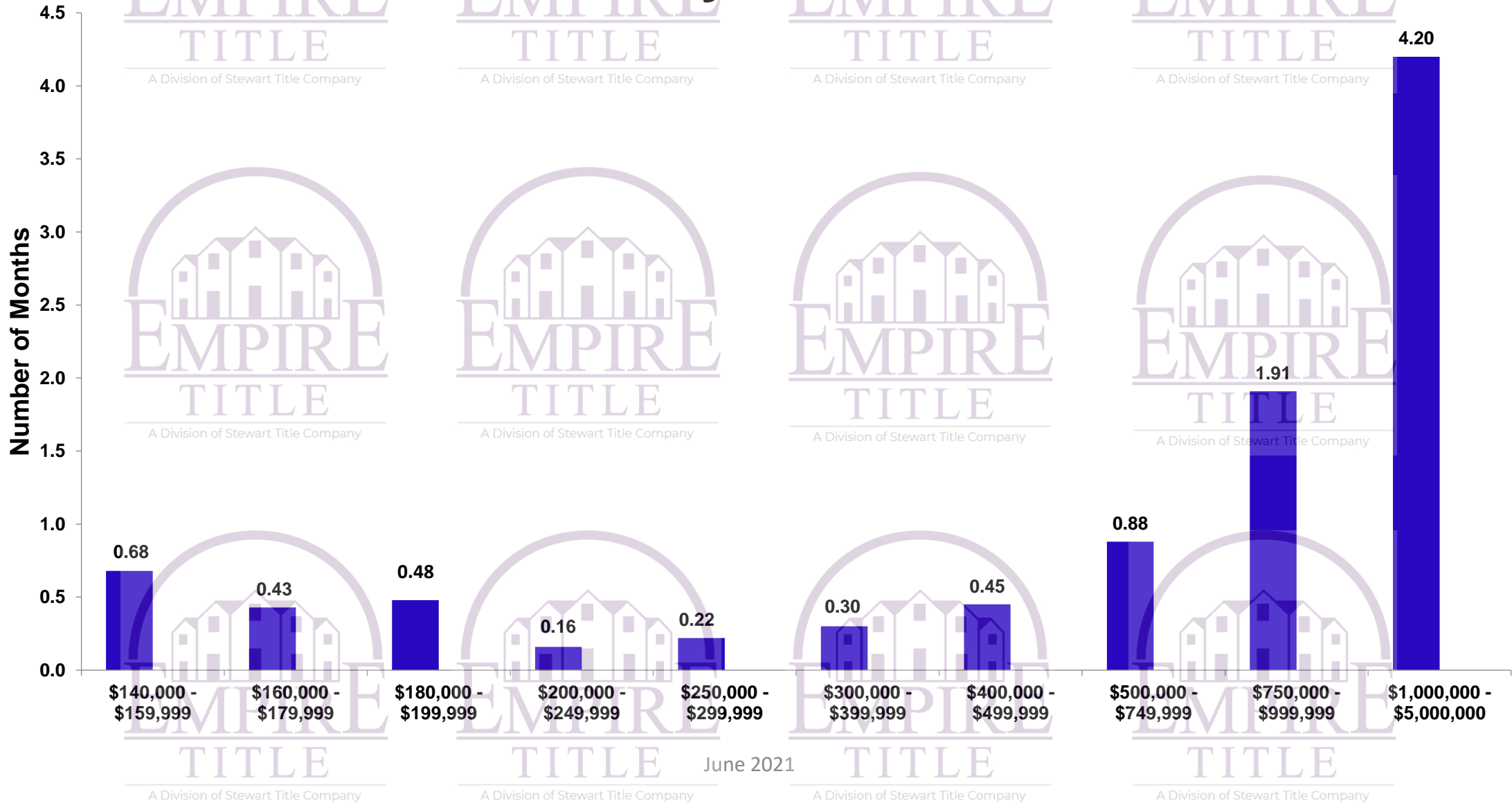
Number of Sales Previous 12 Month Average



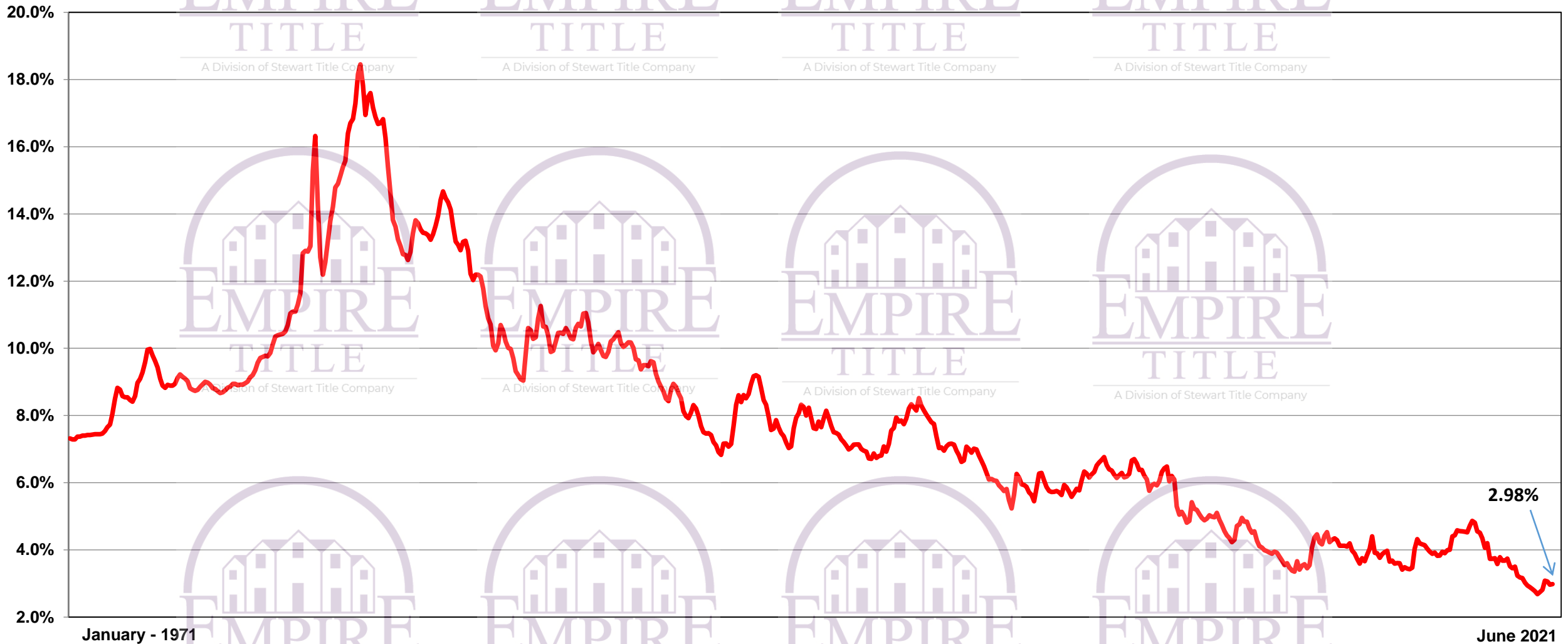
Inventory in Number of Months



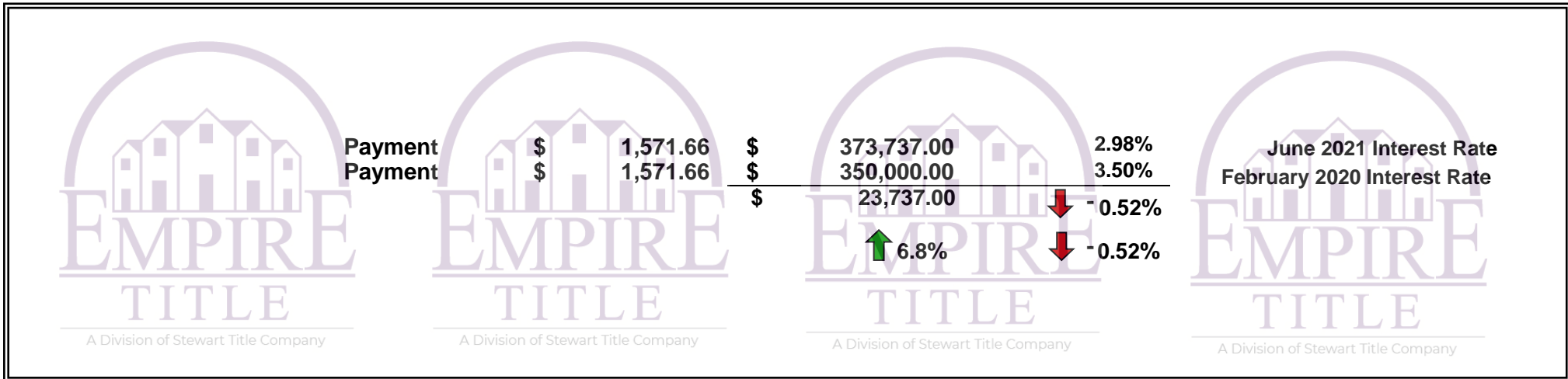
Months of Inventory May 2021



Freddie Mac 30 Yr. Fixed Rate Mortgage



Purchasing Power and Interest Rates





Interest Rates and Payments



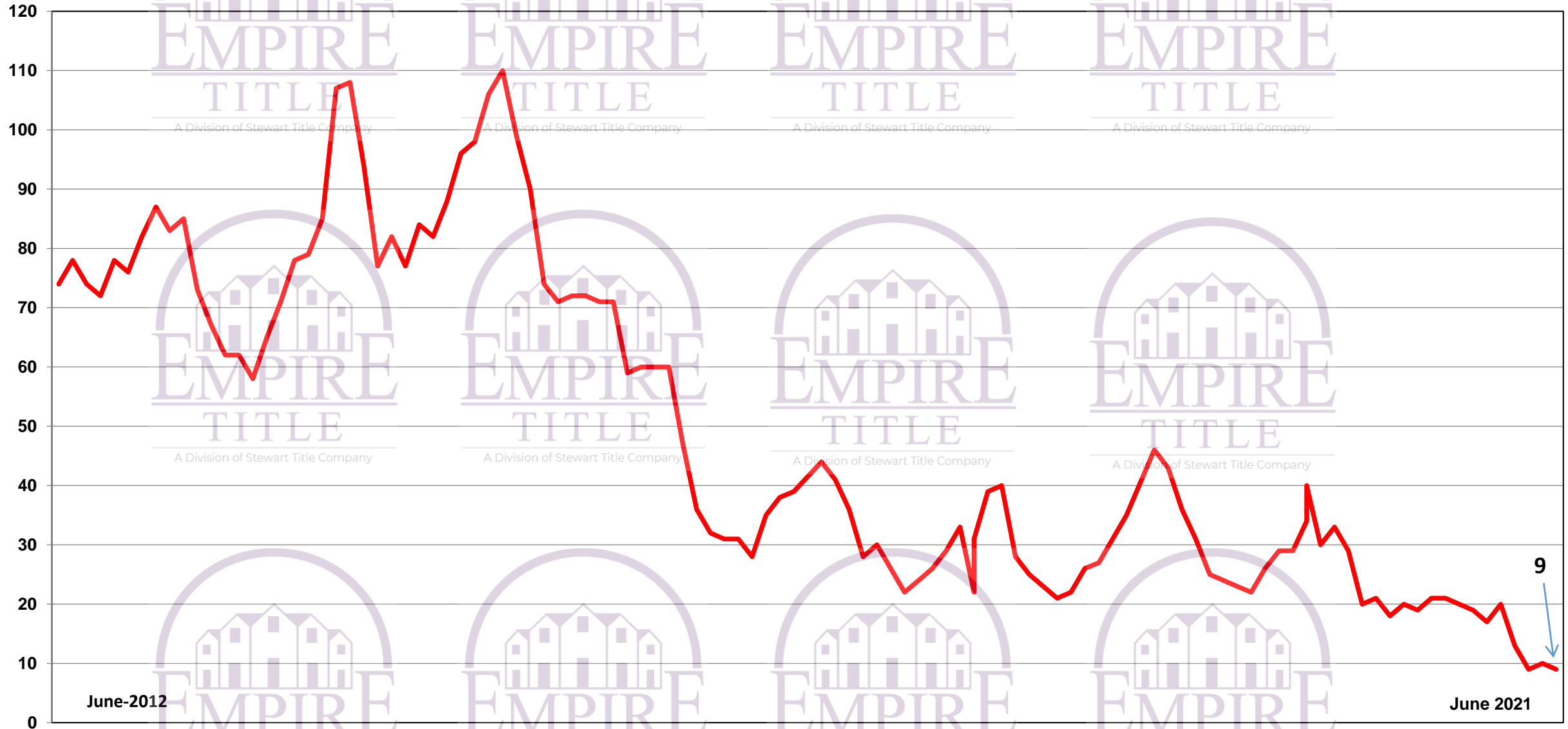
	Payment Payment	 \$ 1,678.25 \$ \$ 1,571.66 \$ \$ ↓ 106.59 ↓ 6.4%	 373,737.00 3.50% 373,737.00 2.98% ↓ -0.52% ↓ -0.52%	 February 2020 Interest Rate June 2021 Interest Rate
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June 2021



Days on Market

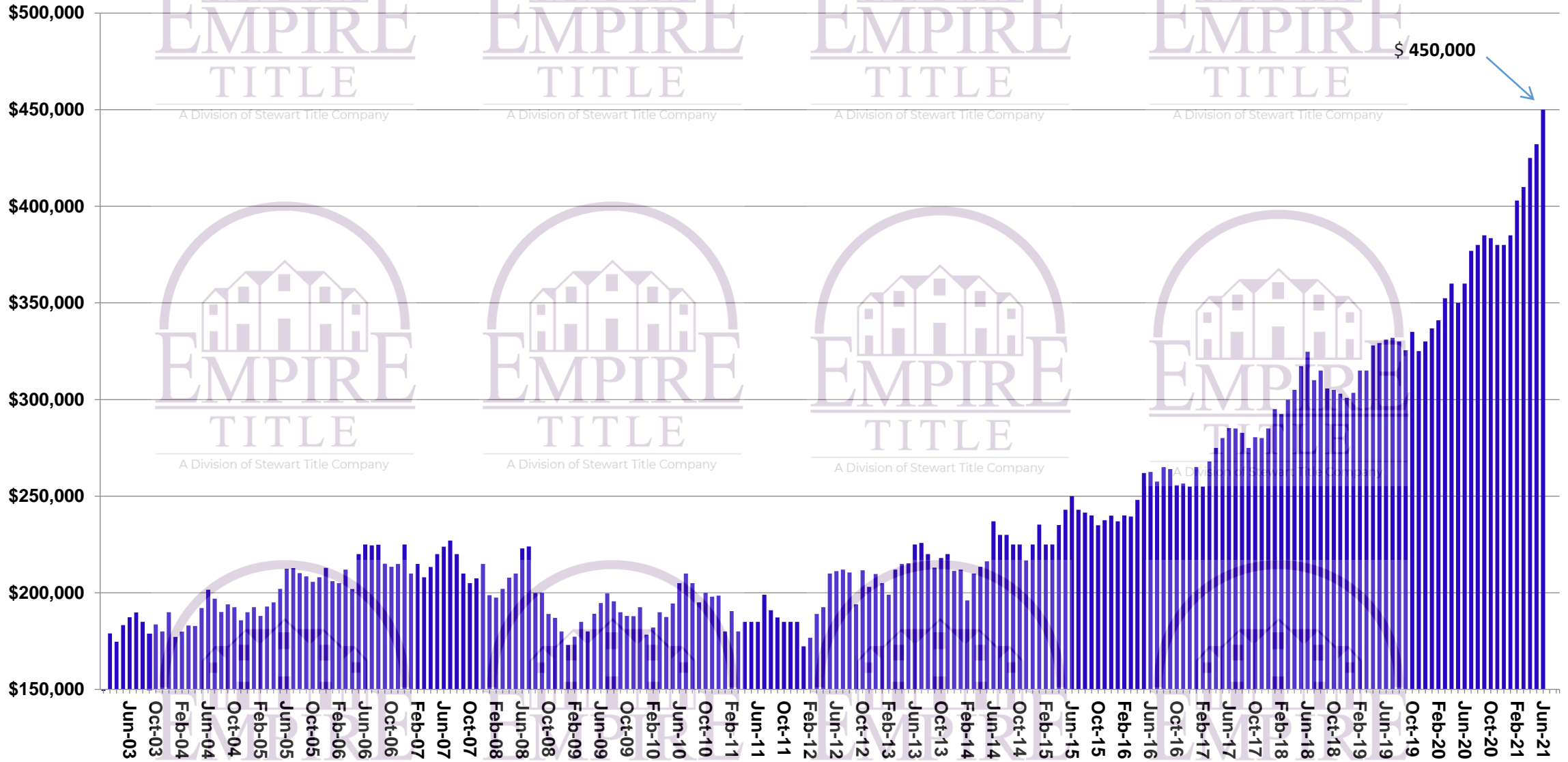


June-2012

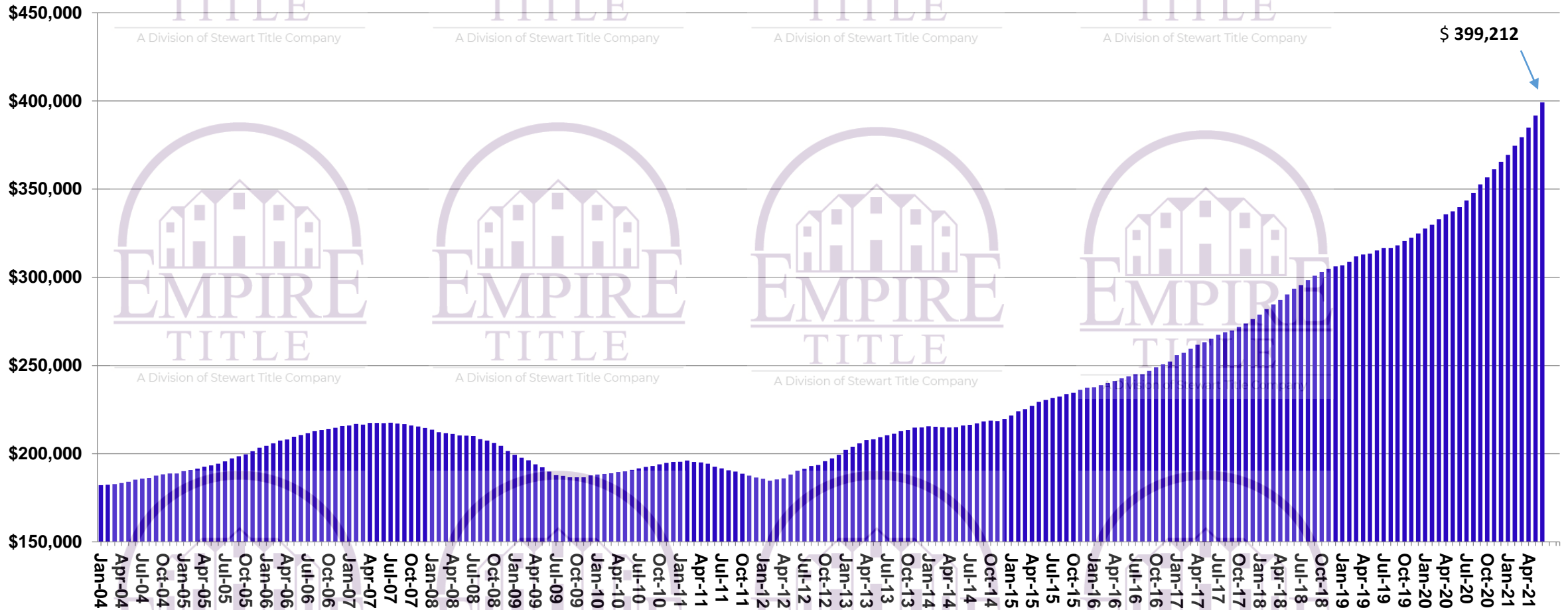
June 2021

9

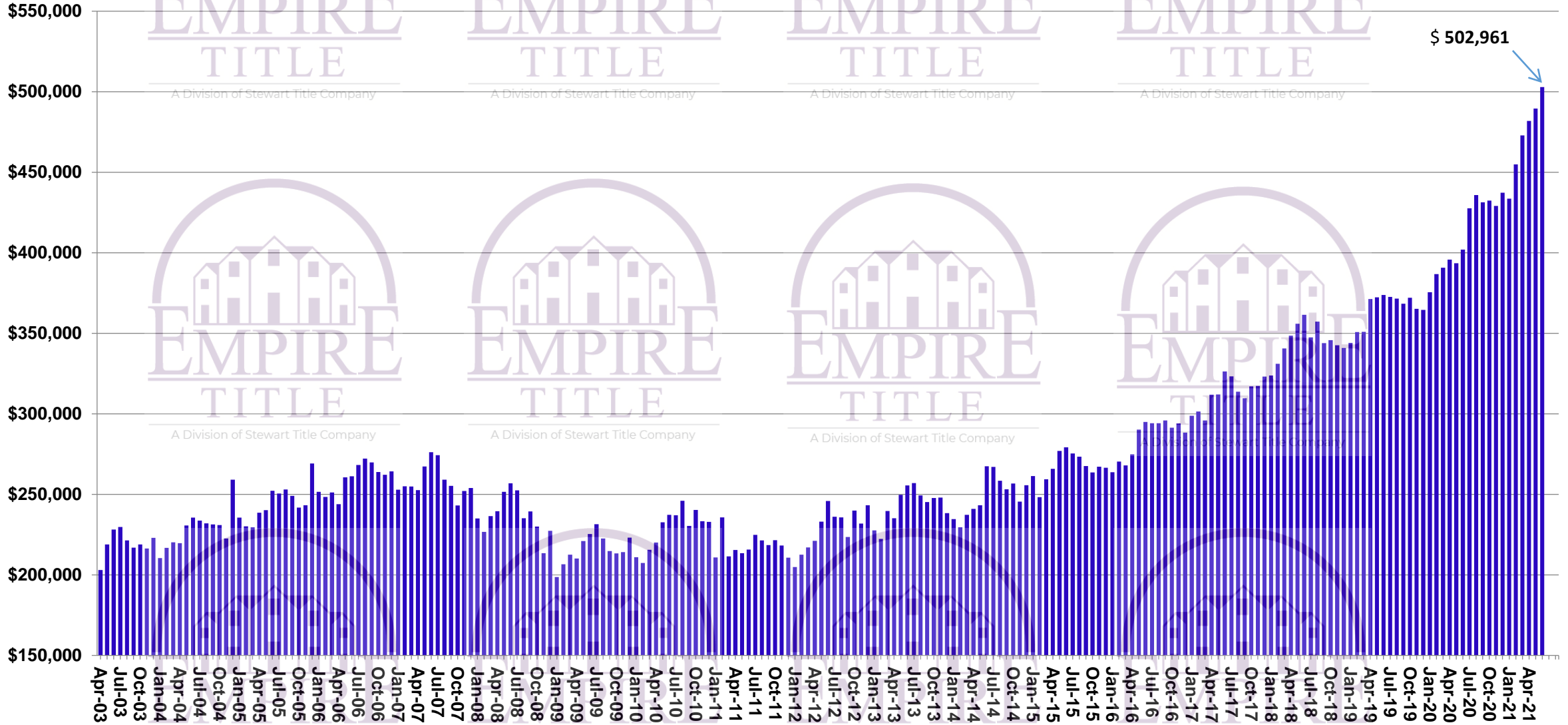
Median Sales Price



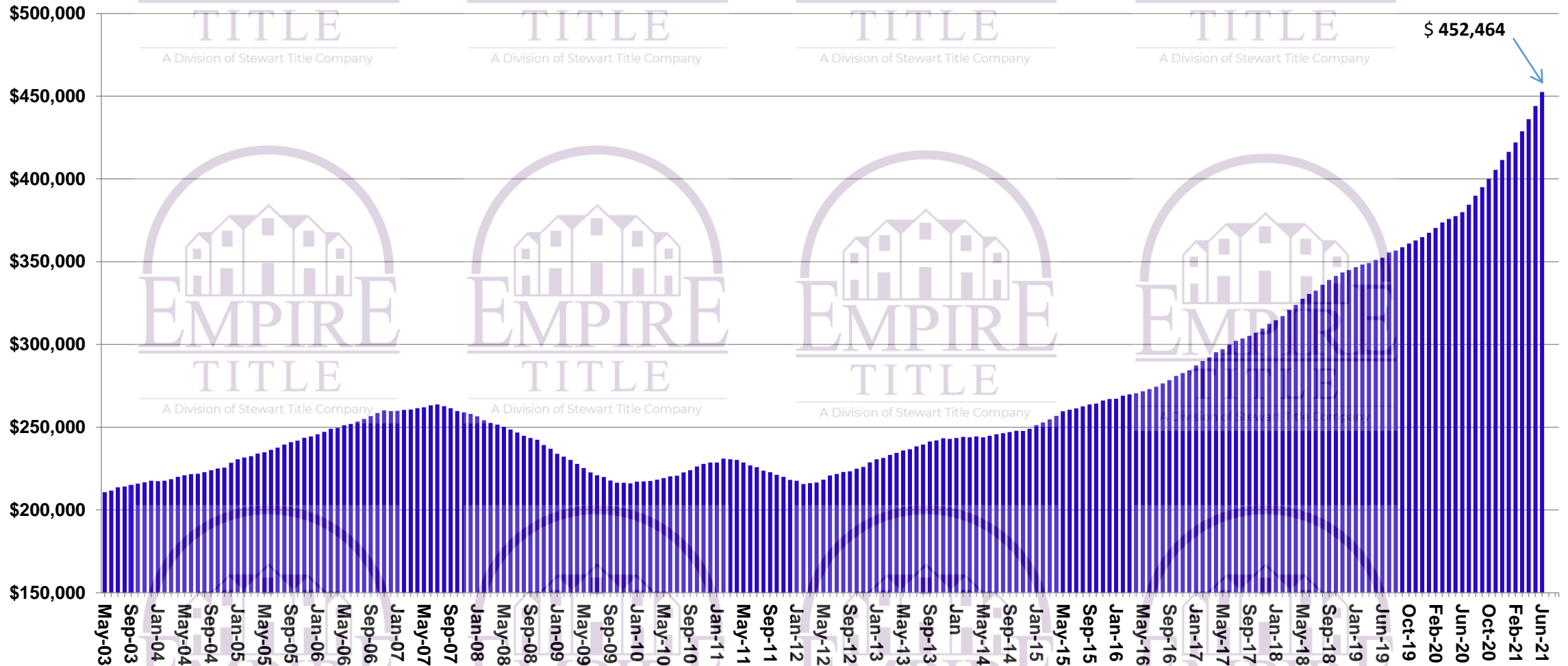
Sales Price Previous 12 Month Median



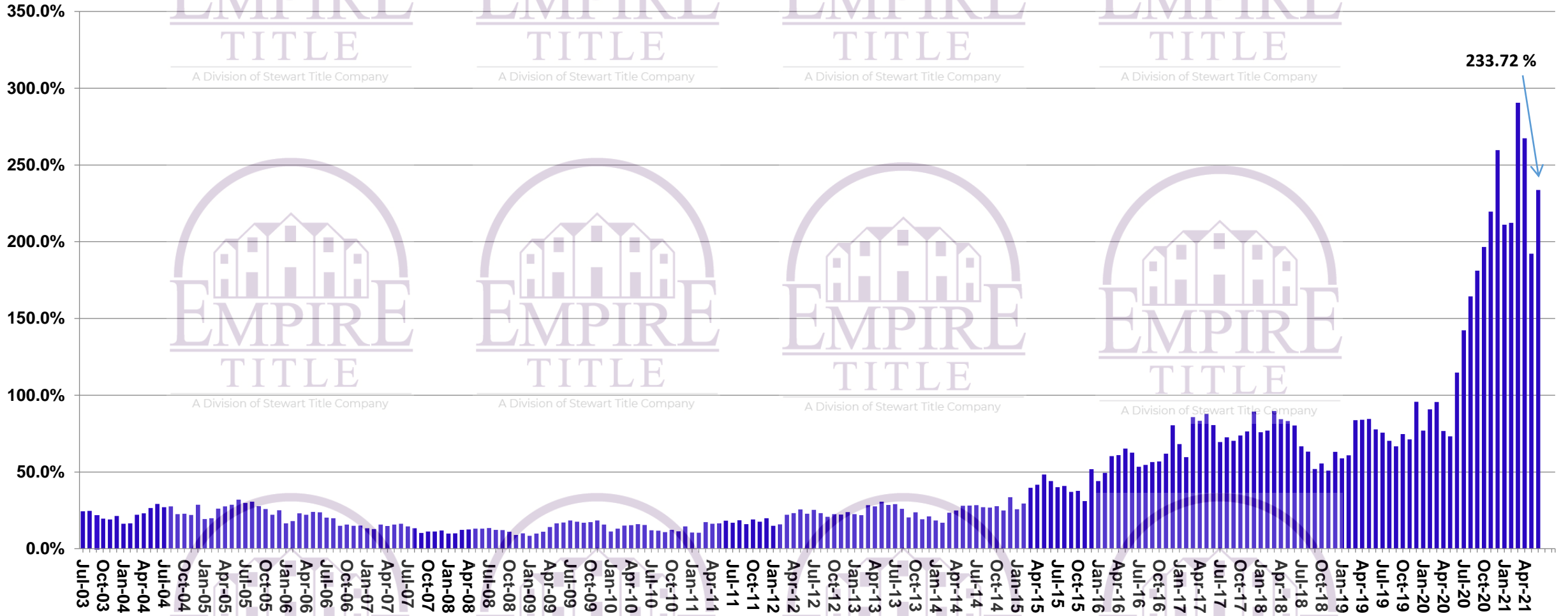
Average Sales Price



Sales Price Previous 12 Month Average

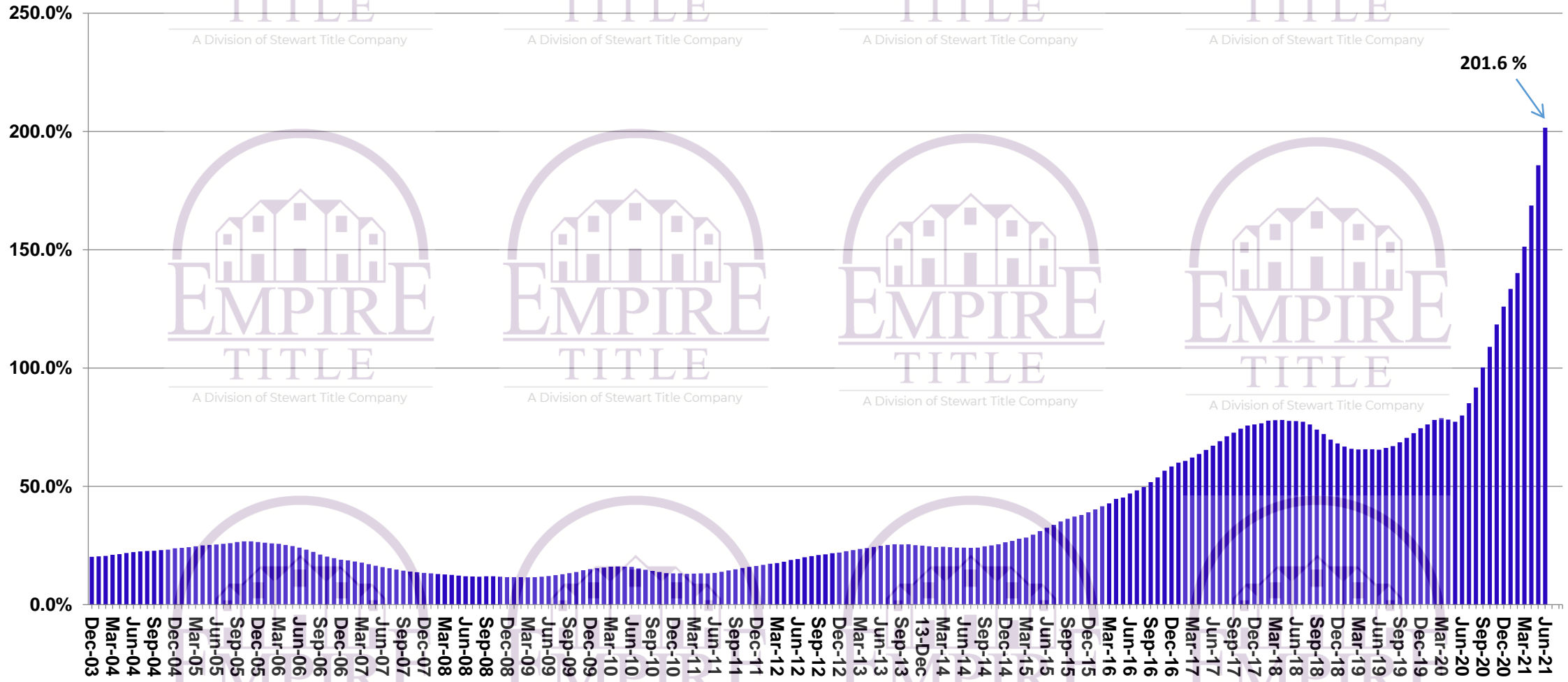


Sales as a % of Active Listings



June 2021

Sales as a % of Active Listings Previous 12 Month Average



June 2021

2020 - 2021 1st Quarter Comparison



	<u>2020</u>			<u>2021</u>			<u>% Change</u>		
	<u>Jan</u>	<u>Feb</u>	<u>Mar</u>	<u>Jan</u>	<u>Feb</u>	<u>Mar</u>	<u>Jan</u>	<u>Feb</u>	<u>Mar</u>
Number of Sales	916	985	1270	971	981	1342	6%	- 0.4%	5.7%
Months of Inventory	0.89	0.81	0.98	0.32	0.32	0.32	- 64.0%	- 60.5%	- 67.3%
Average Sales Price	\$375,516	\$386,749	\$390,721	\$433,581	\$454,899	\$472,931	15.5%	17.6%	21%
Median Sales Price	\$336,795	\$341,000	\$352,400	\$385,000	\$403,000	\$410,000	14.3%	18.2%	16.3%



2020 - 2021 2nd Quarter Comparison



	<u>2020</u>			<u>2021</u>			<u>% Change</u>		
	<u>Apr</u>	<u>May</u>	<u>Jun</u>	<u>Apr</u>	<u>May</u>	<u>Jun</u>	<u>Apr</u>	<u>May</u>	<u>Jun</u>
Number of Sales	1219	1132	1684	1489	1551	1816	22.1%	37.0%	7.8%
Months of Inventory	1.2	1.2	1.1	0.38	0.5	0.5	- 68.3%	- 58.3%	- 54.5%
Average Sales Price	\$395,724	\$393,517	\$401,980	\$481,857	\$489,526	\$502,961	22%	24.4%	25.1%
Median Sales Price	\$360,000	\$350,000	\$360,000	\$425,000	\$432,095	\$450,000	18.0%	23.5%	25.0%



2020 - 2021 3rd Quarter Comparison



	<u>2020</u>			<u>2021</u>			<u>% Change</u>		
	<u>July</u>	<u>August</u>	<u>Sept</u>	<u>July</u>	<u>August</u>	<u>Sept</u>	<u>July</u>	<u>August</u>	<u>Sept</u>
Number of Sale	1978	1771	1804						
Months of Inventory	1.04	0.8	0.7						
Average Sales Price	\$427,593	\$435,922	\$431,293						
Median Sales Price	\$377,000	\$380,000	\$385,000						



2020 - 2021 4th Quarter Comparison



	<u>2020</u>			<u>2021</u>			<u>% Change</u>
	<u>Oct</u>	<u>Nov</u>	<u>Dec</u>	<u>Oct</u>	<u>Nov</u>	<u>Dec</u>	
Number of Sale	1732	1482	1376				
Months of Inventory	0.6	0.5	0.37				
Average Sales Price	\$432,477	\$429,163	\$437,365				
Median Sales Price	\$383,447	\$380,000	\$379,999				



2021 YTD vs. 2020 YTD

- Average Price  21.0%
- Median Price  19.3%
- Residential Units Sold  13.1%
- Inventory Levels  62.7%
- Number of Listings  57.1%
- Average Days on Market: 9
- Interest rates 2.98%

***Important Note – Between the last Market Review presentation for on June 23rd and this presentation, PPAR updated the data for May 2021. This presentation reflects the current data PPAR has provided for May 2021.**

*This information is deemed reliable, but not guaranteed. It is intended to show market trends and should not be used to evaluate individual properties. Sources for this information include but are not limited to: El Paso County Clerk and Recorder, El Paso County Public Trustee, Empire Title of Colorado Springs LLC, the Pikes Peak Multiple Listing System.