

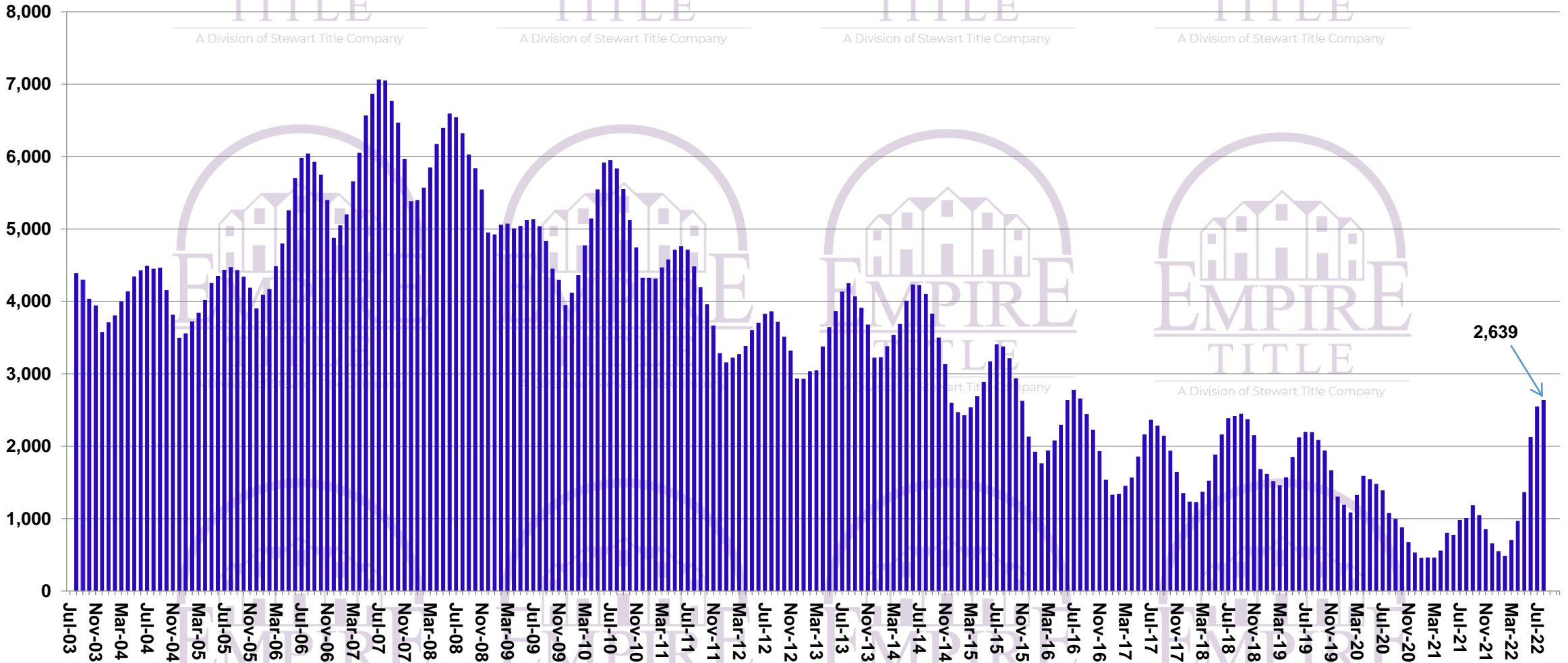


A Division of Stewart Title Company

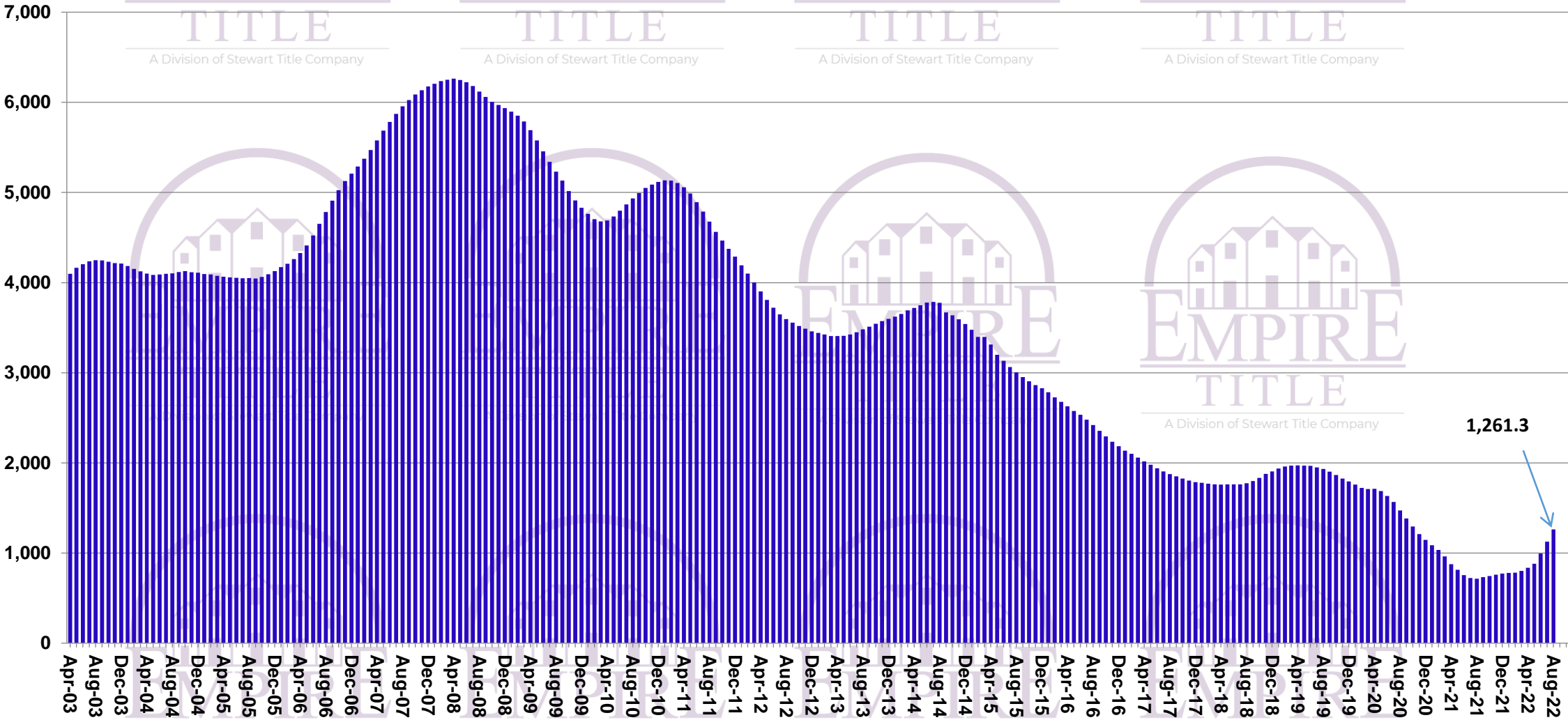
Market Statistics August 2022

August 2022

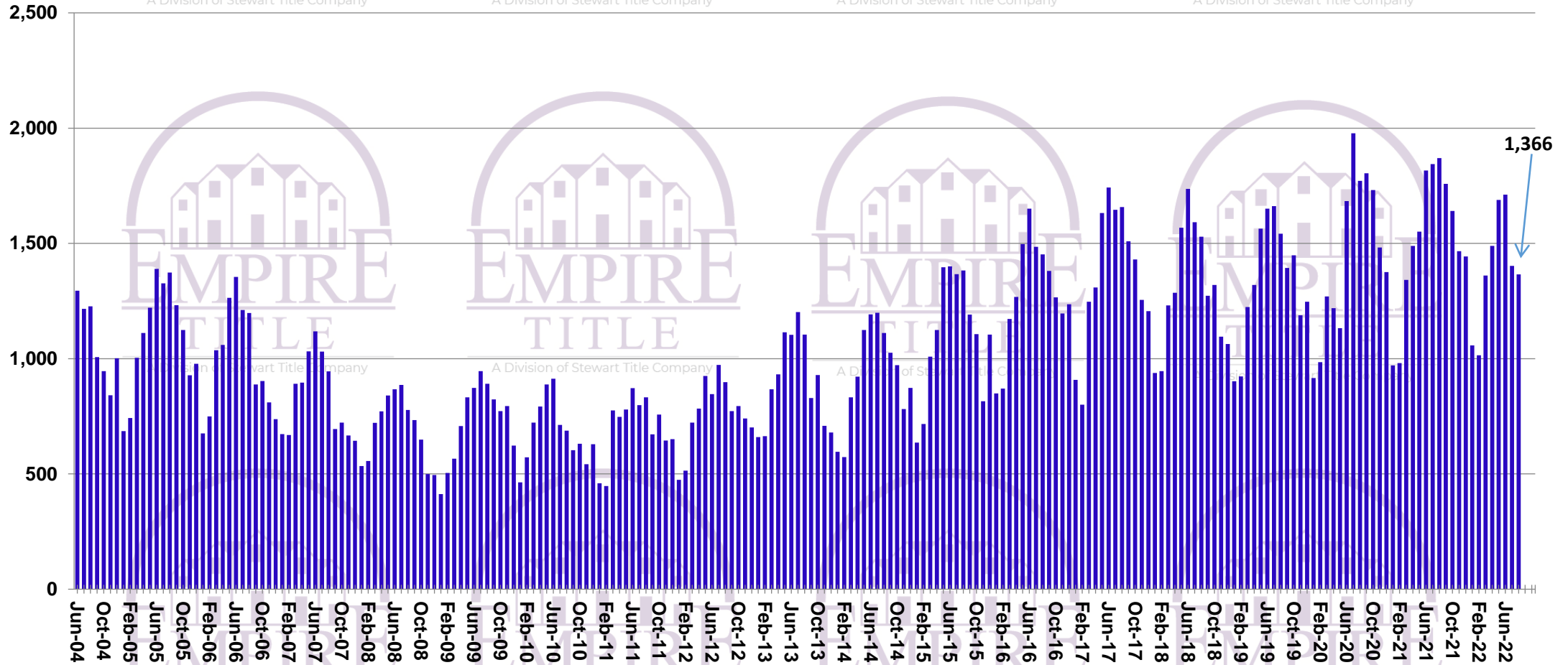
Active Listings



Active Listings Previous 12 Month Average

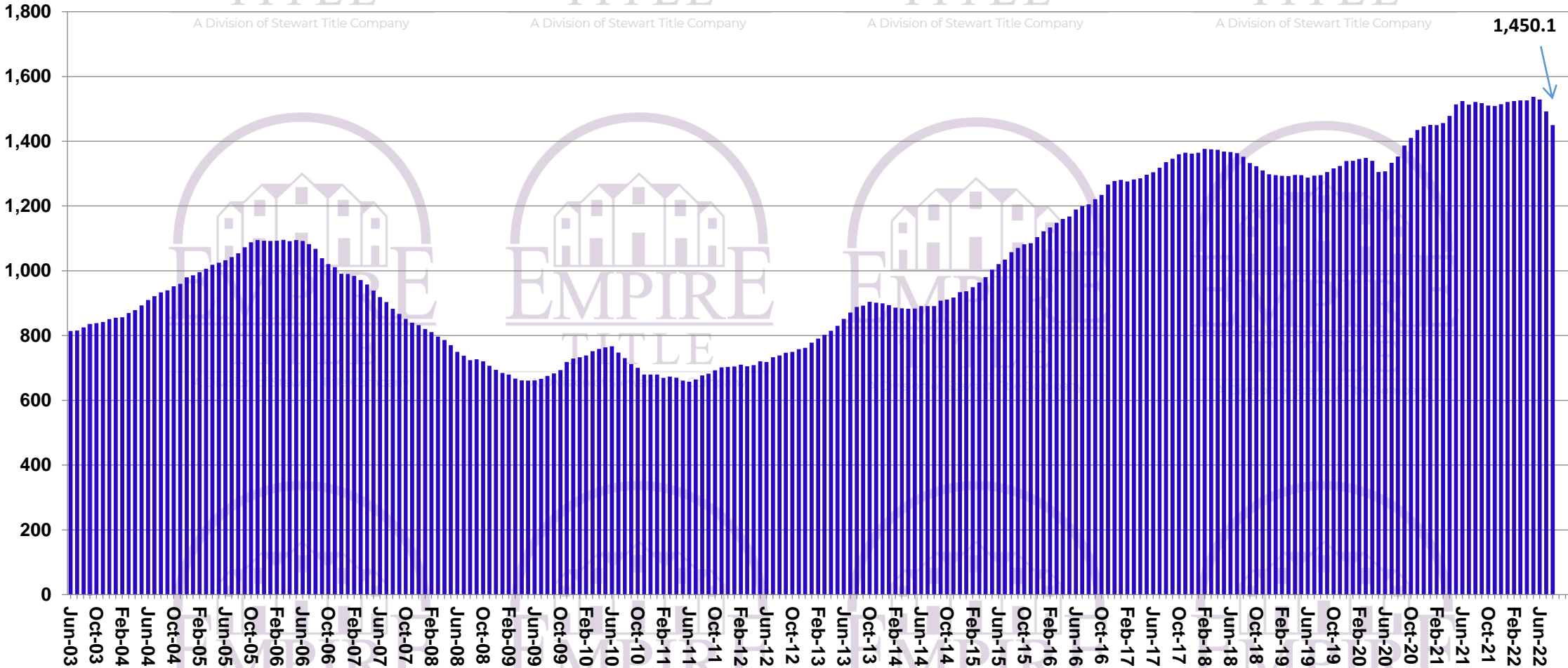


Number of Sales Per Month

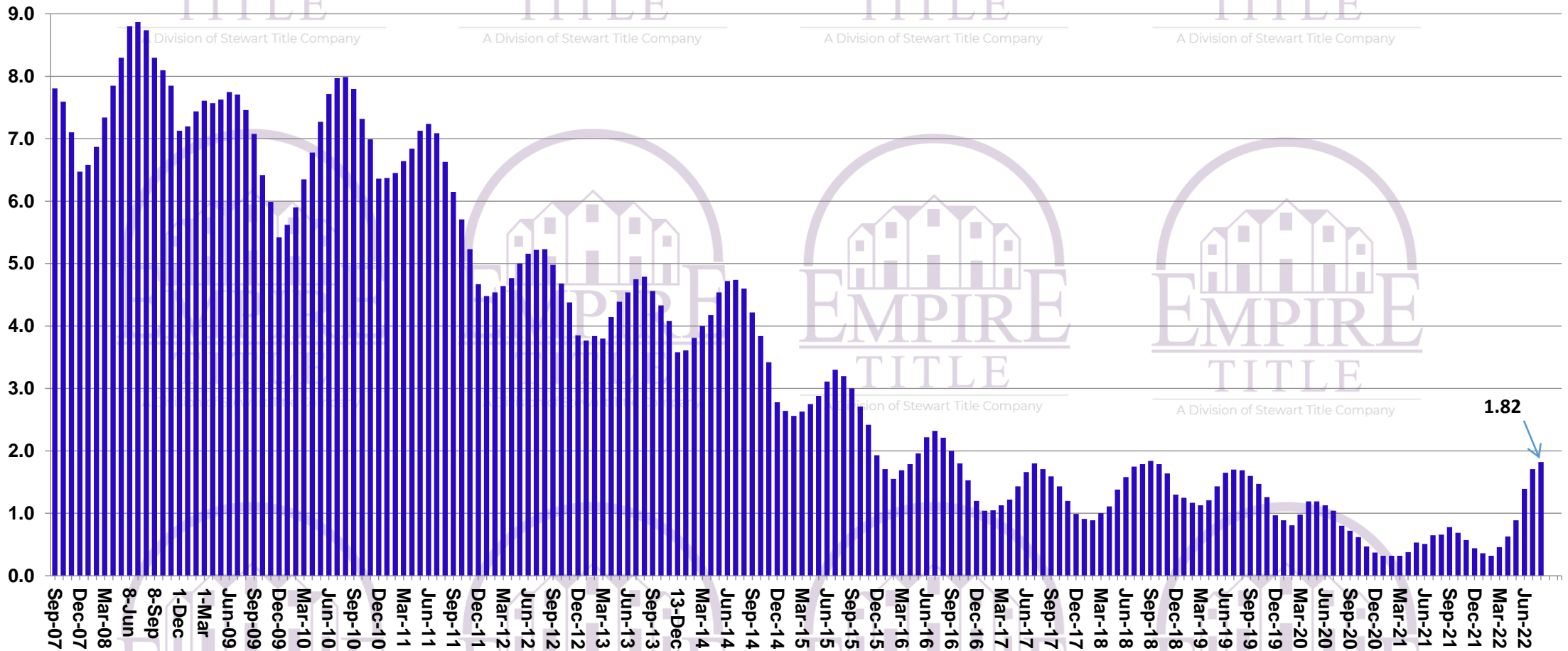


August 2022

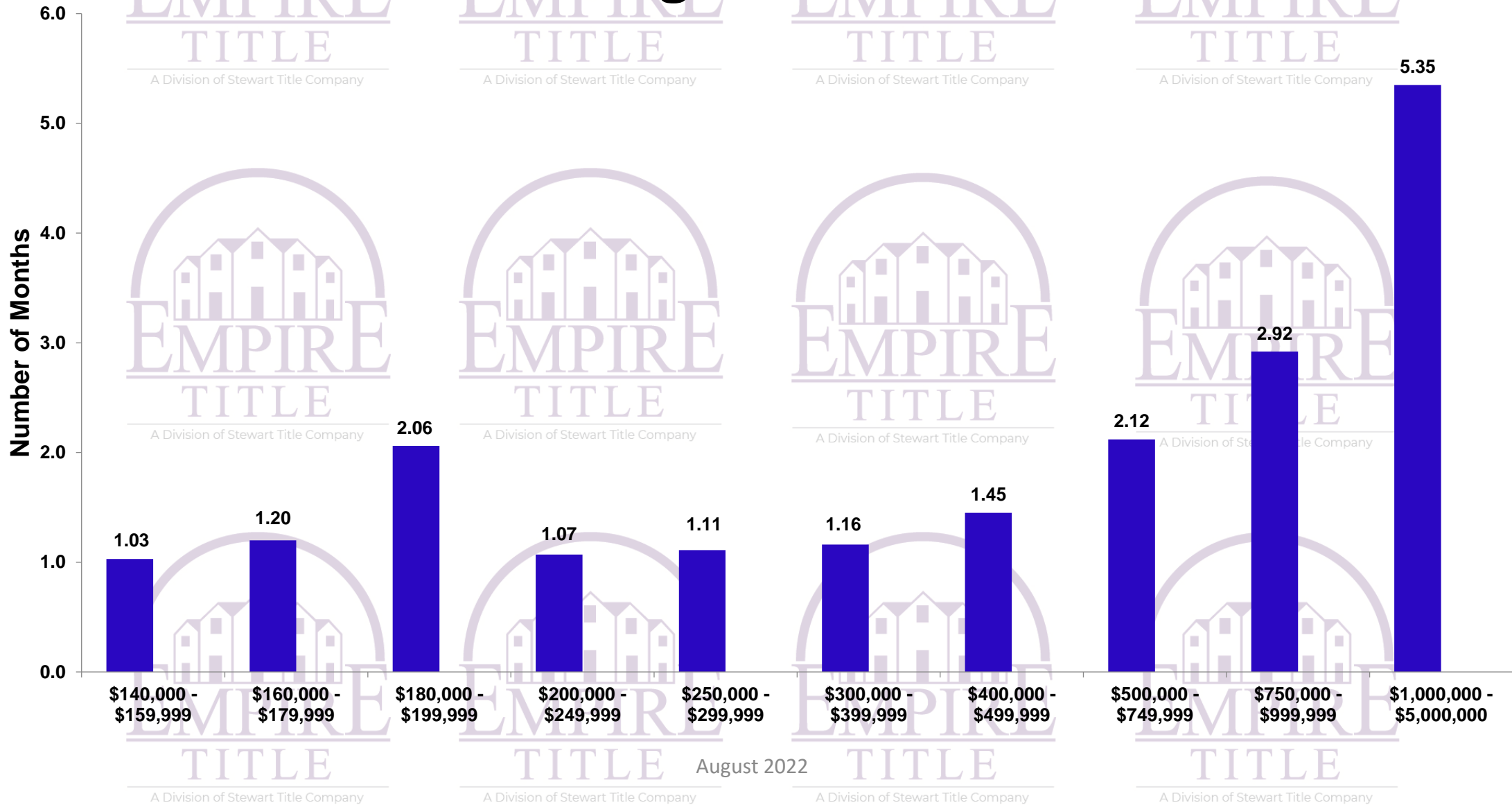
Number of Sales Previous 12 Month Average



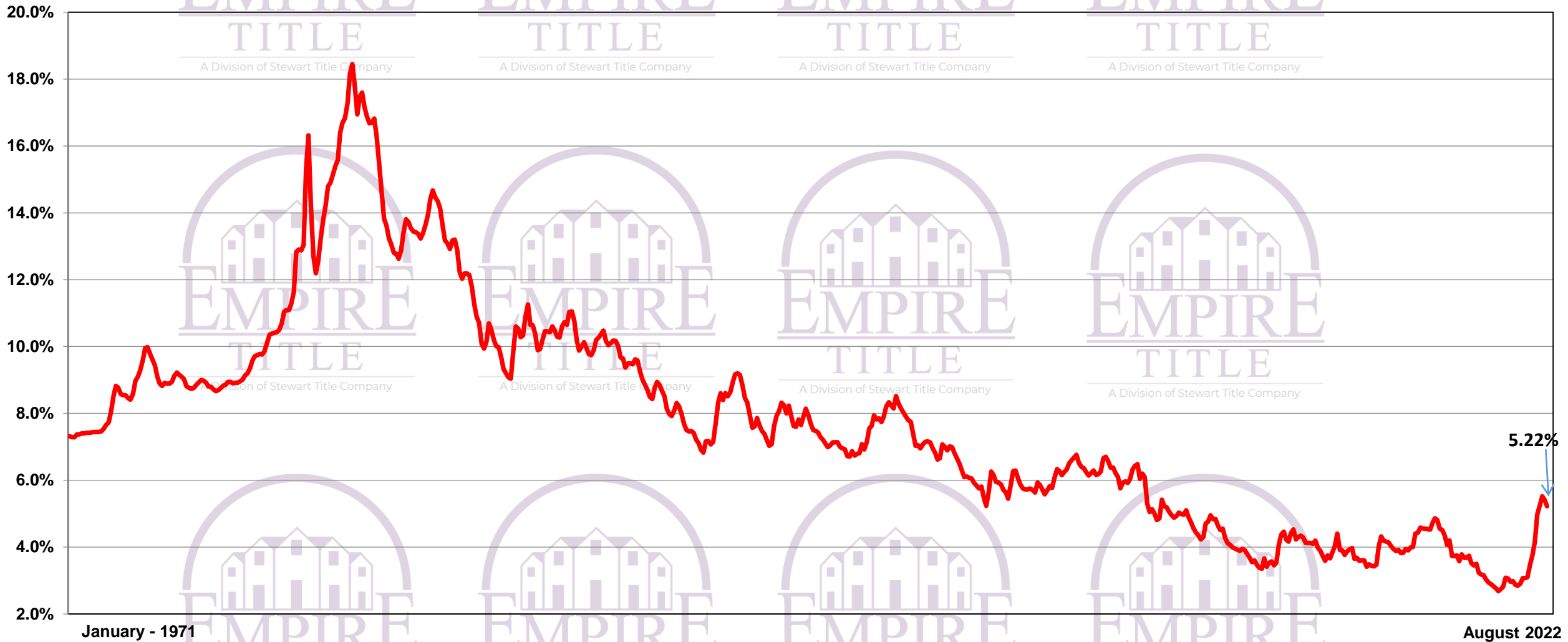
Inventory in Number of Months





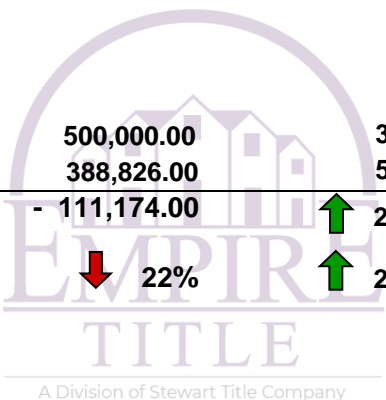

Months of Inventory August 2022



Freddie Mac 30 Yr. Fixed Rate Mortgage



Purchasing Power and Interest Rates

 <p>A Division of Stewart Title Company</p>	<p>Payment Payment</p>	 <p>A Division of Stewart Title Company</p>	<p>\$ \$ \$</p>	 <p>A Division of Stewart Title Company</p>	<p>3.1% 5.2% 2.1% 2.1%</p>	 <p>A Division of Stewart Title Company</p>
		<p>\$ 1,708.07 \$ 1,708.07</p>		<p>\$ 500,000.00 \$ 388,826.00 \$ - 111,174.00</p>		<p>December 2021 Interest Rate August 2022 Interest Rate</p>
				<p>↓ 22%</p>		

*The calculation on this slide is based on the purchase price minus a 20% down payment.

August 2022



Interest Rates and Payments



	Payment Payment			
		\$ 2,196.44 \$ 1,708.07 \$ 488.37 ↑ 29%	\$ 400,000.00 \$ 400,000.00 ↑ 2.1% ↑ 2.1%	August 2022 Interest Rate 5.2% December 2021 Interest Rate 3.1%



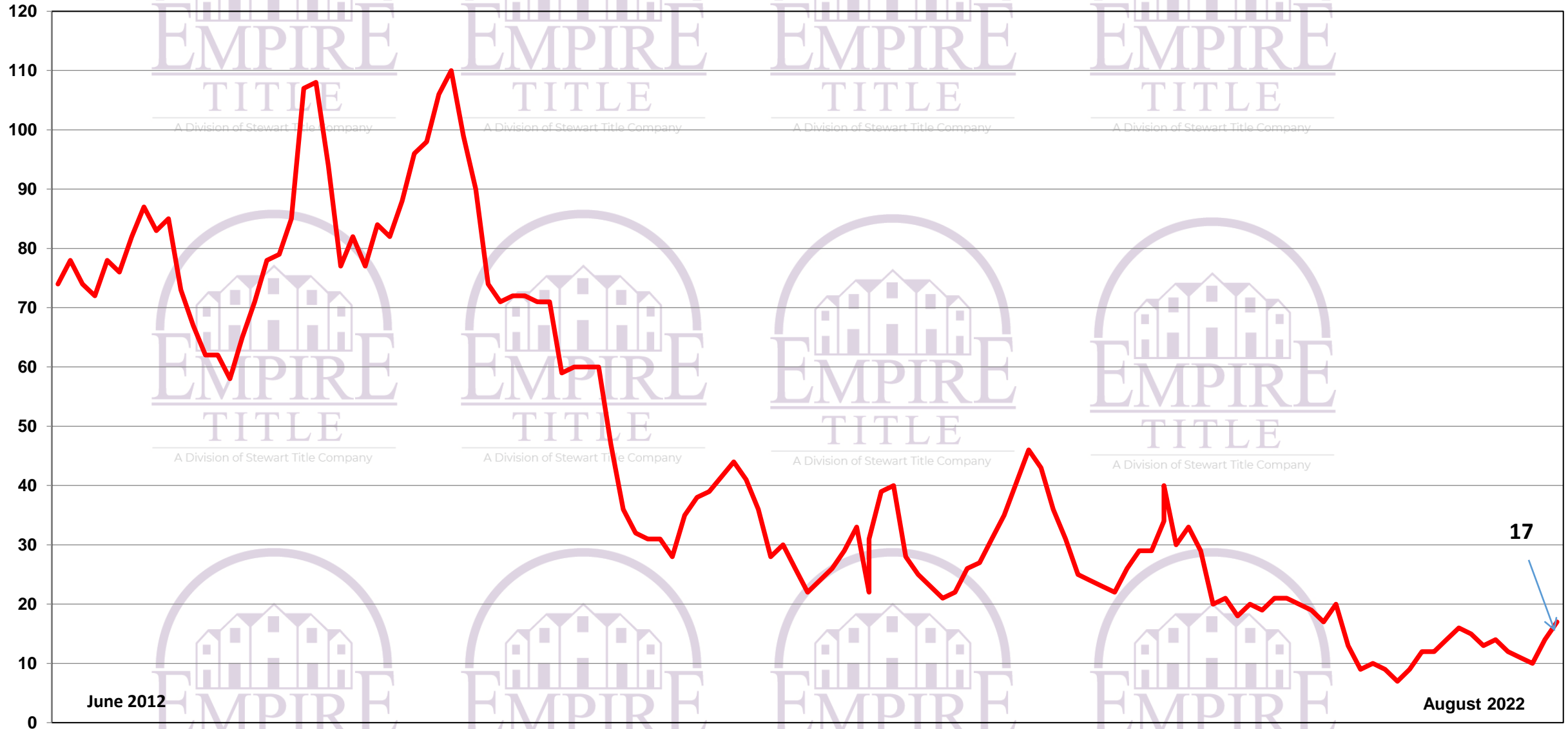
***This slide shows the increase in payments due to the increase in interest rates.**



August 2022



Days on Market



June 2012

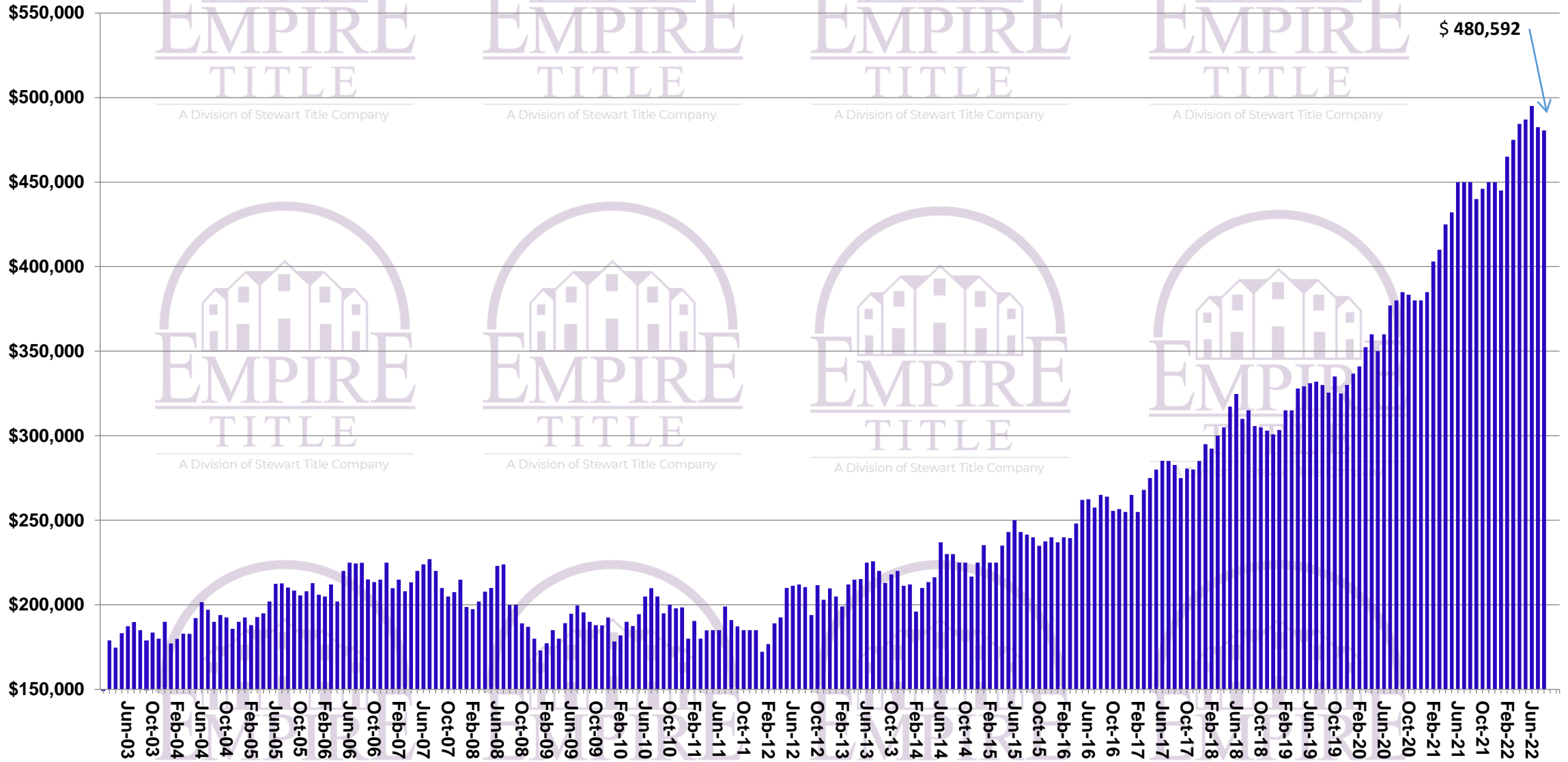
August 2022

17

August 2022

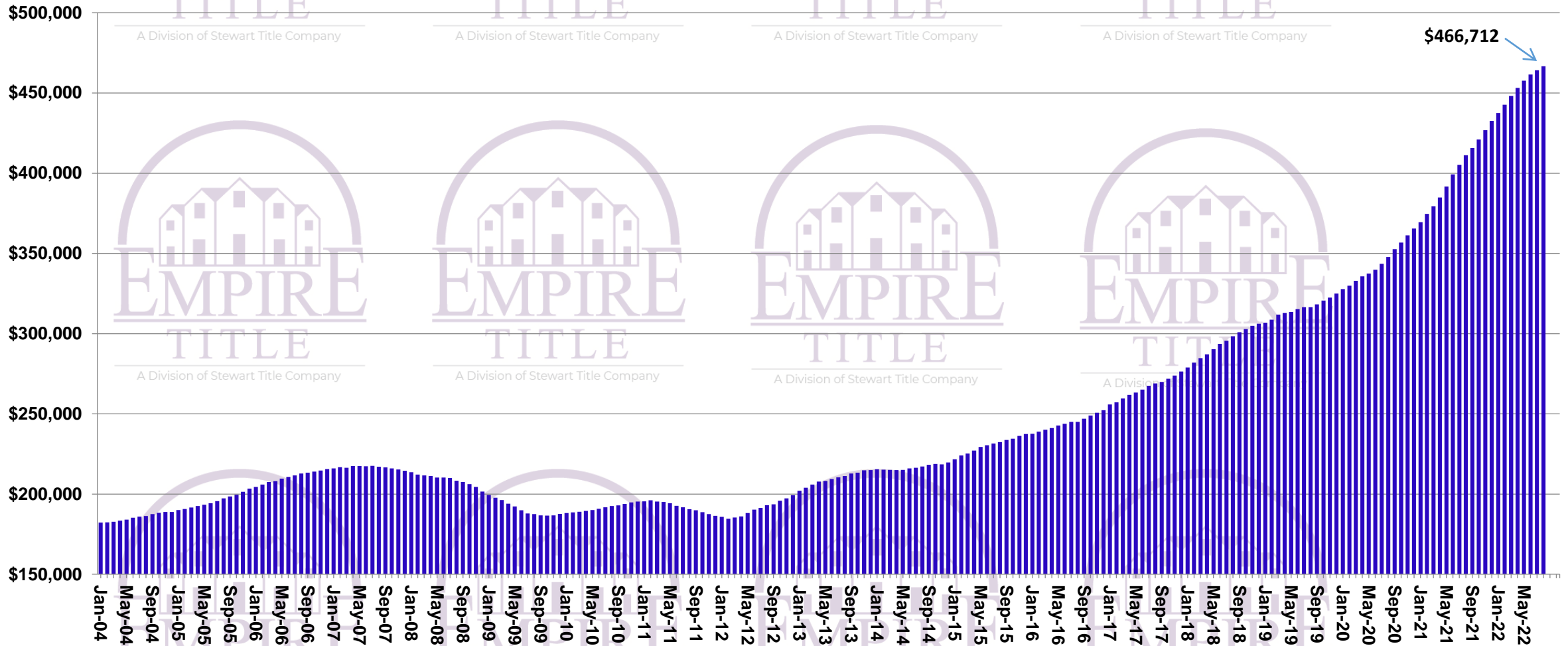
11

Median Sales Price

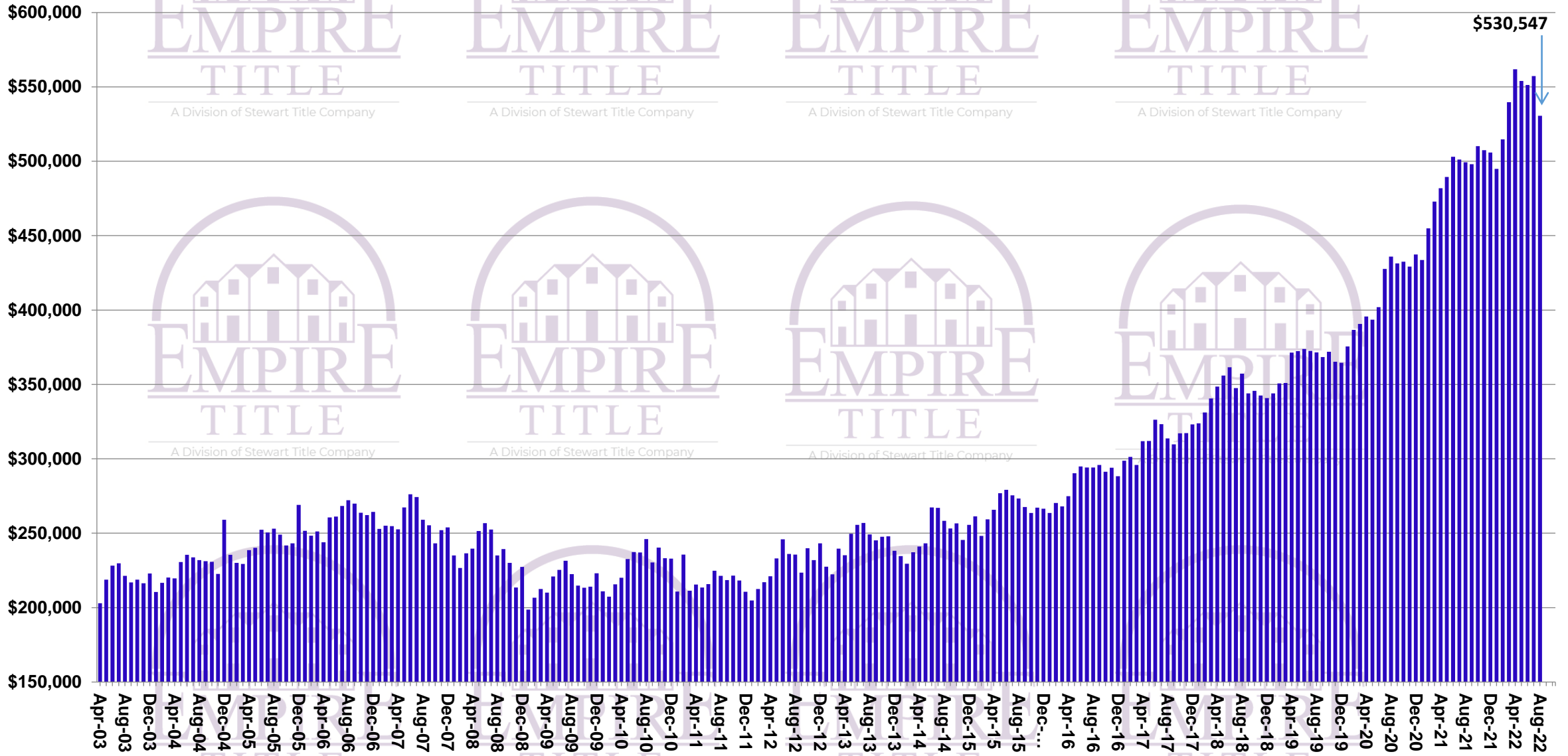


\$ 480,592

Sales Price Previous 12 Month Median

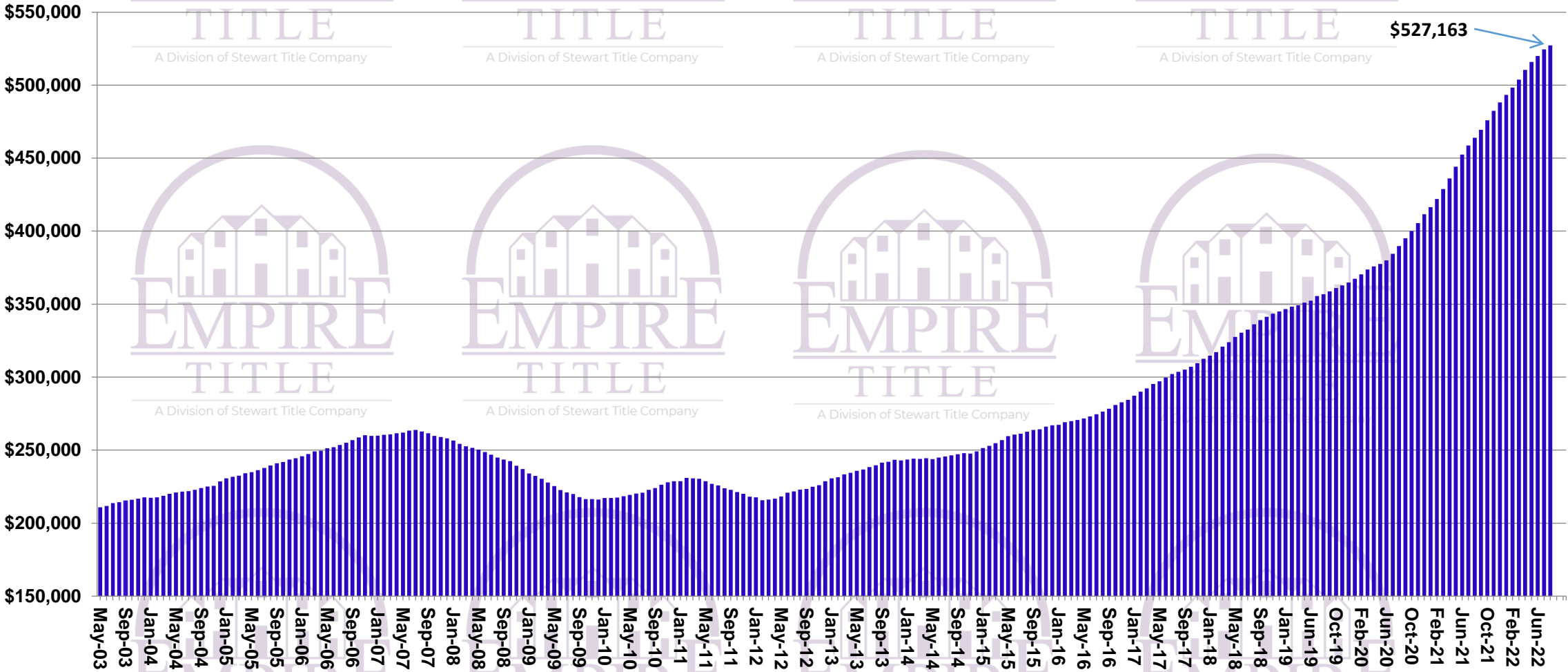


Average Sales Price



August 2022

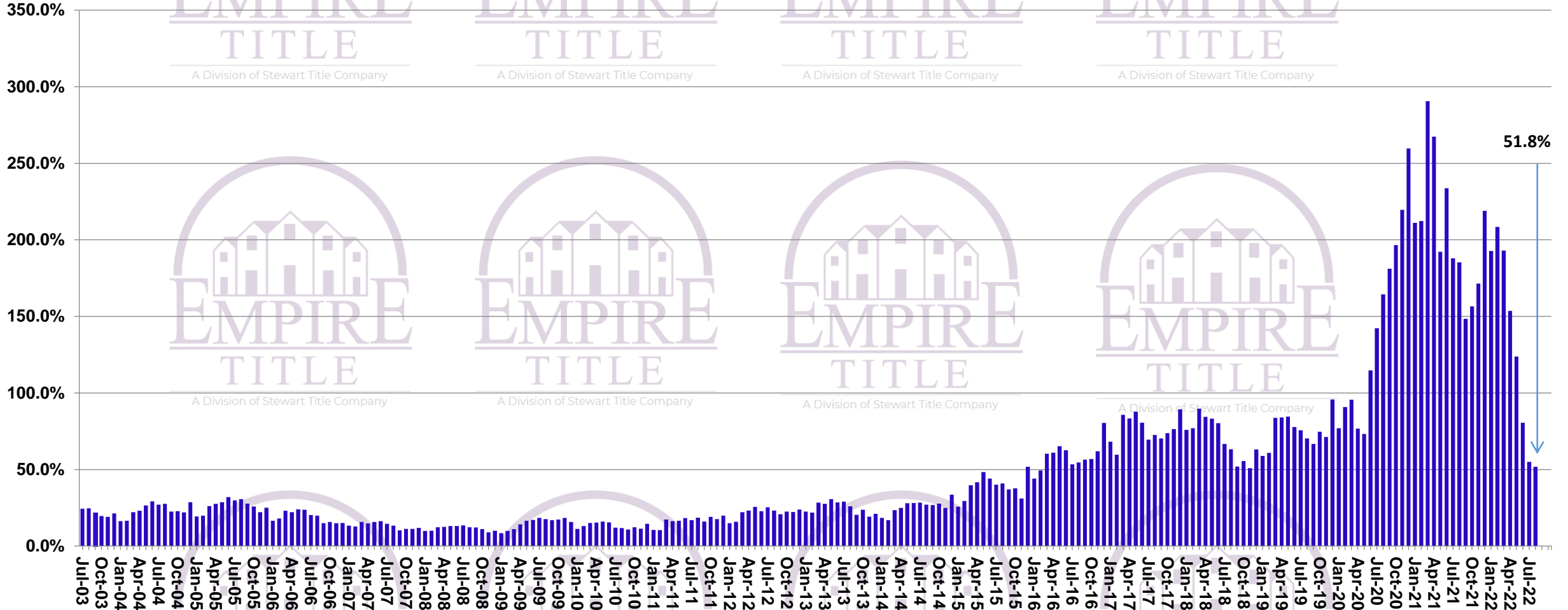
Sales Price Previous 12 Month Average



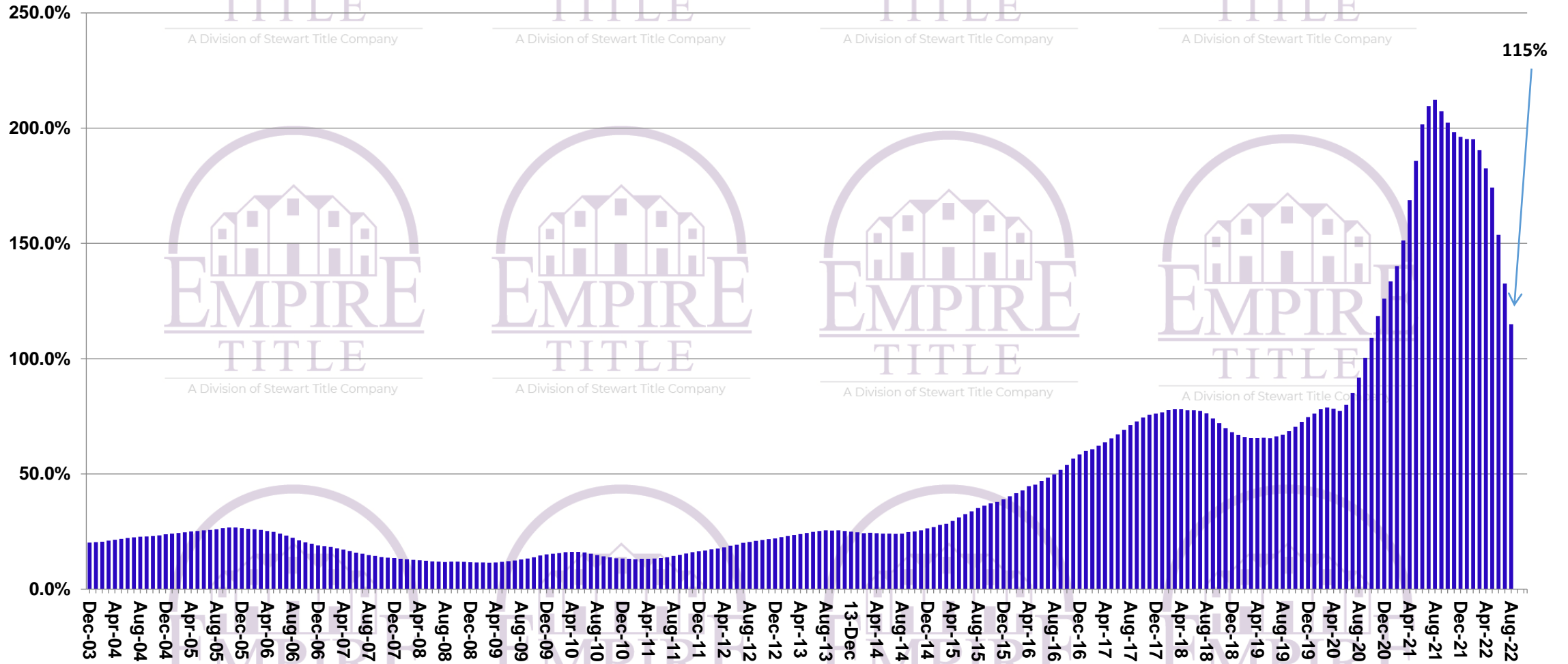
\$527,163



Sales as a % of Active Listings



Sales as a % of Active Listings Previous 12 Month Average



2021 - 2022 1st Quarter Comparison



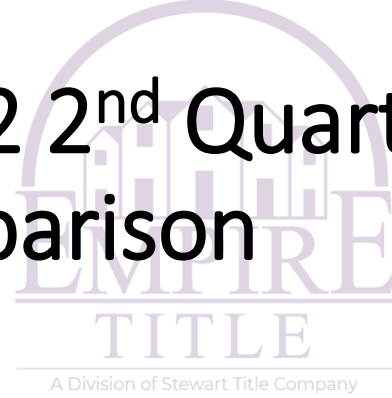
	<u>2021</u>			<u>2022</u>			<u>% Change</u>		
	<u>Jan</u>	<u>Feb</u>	<u>Mar</u>	<u>Jan</u>	<u>Feb</u>	<u>Mar</u>	<u>Jan</u>	<u>Feb</u>	<u>Mar</u>
Number of Sales	971	981	1342	1,058	1015	1361	9%	3.5%	1.4%
Months of Inventory	0.32	0.32	0.32	0.36	0.32	0.46	12.5%	0%	43.8%
Active Listings	460	462	462	549	487	705	19.3%	5.4%	52.6%
Average Sales Price	\$433,581	\$454,899	\$472,931	\$494,954	\$514,757	\$539,684	14.2%	13%	14%
Median Sales Price	\$385,000	\$403,000	\$410,000	\$445,000	\$465,000	\$475,000	15.6%	15.4%	15.6%



August 2022



2021 - 2022 2nd Quarter Comparison



	<u>2021</u>			<u>2022</u>			<u>% Change</u>		
	<u>Apr</u>	<u>May</u>	<u>Jun</u>	<u>Apr</u>	<u>May</u>	<u>Jun</u>	<u>Apr</u>	<u>May</u>	<u>Jun</u>
Number of Sales	1489	1551	1816	1489	1689	1712	0%	8.9%	- 5.7%
Months of Inventory	0.38	0.5	0.5	0.63	0.9	1.39	26%	80%	178%
Active Listings	557	807	777	969	1365	2125	74%	69.1%	173%
Average Sales Price	\$481,857	\$489,526	\$502,961	\$561,907	\$554,013	\$551,304	16%	13.2%	9.6%
Median Sales Price	\$425,000	\$432,095	\$450,000	\$484,450	\$487,000	\$495,000	14%	12.7%	10%



August 2022



2021 - 2022 3rd Quarter Comparison



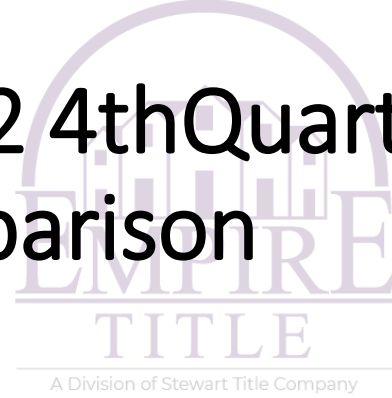
	<u>2021</u>			<u>2022</u>			<u>% Change</u>		
	<u>July</u>	<u>August</u>	<u>Sept</u>	<u>July</u>	<u>August</u>	<u>Sept</u>	<u>July</u>	<u>August</u>	<u>Sept</u>
Number of Sale	1844	1870	1758	1403	1366		- 24%	- 27%	
Months of Inventory	0.65	0.66	0.78	1.71	1.82		163.1%	176%	
Active Listings	981	1,009	1,184	2551	2639		160.0%	162%	
Average Sales Price	\$501,138	\$499,278	\$498,003	\$557,250	\$530,547		11.2%	6.3%	
Median Sales Price	\$450,000	\$450,000	\$440,000	\$482,500	\$480,592		7.2%	6.8%	



August 2022



2021 - 2022 4th Quarter Comparison



	<u>2021</u>			<u>2022</u>			<u>% Change</u>
	<u>Oct</u>	<u>Nov</u>	<u>Dec</u>	<u>Oct</u>	<u>Nov</u>	<u>Dec</u>	
Number of Sale	1641	1466	1443				
Months of Inventory	0.69	0.57	0.44				
Active Listings	1,048	855	659				
Average Sales Price	\$510,180	\$507,507	\$505,852				
Median Sales Price	\$446,000	\$450,000	\$450,000				



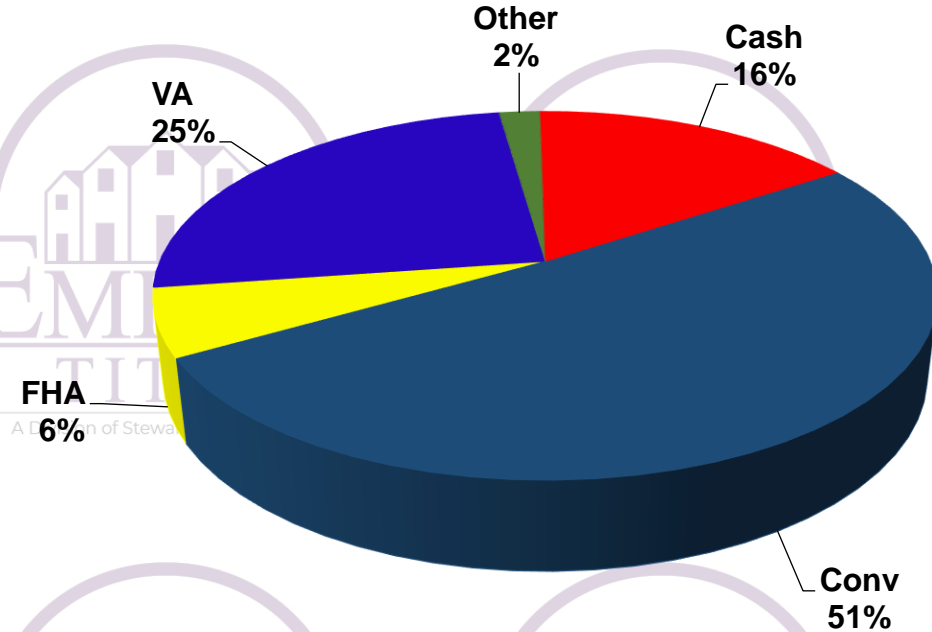
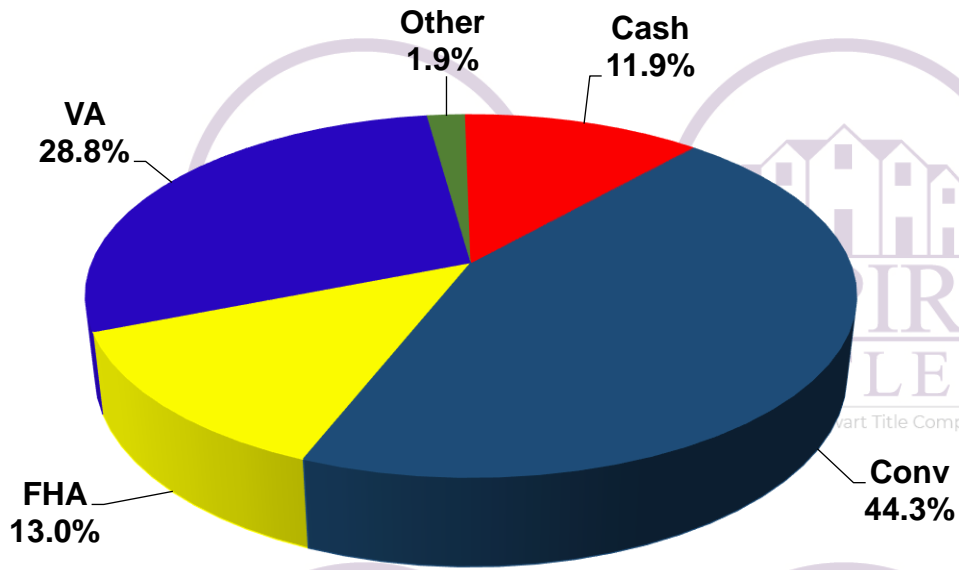
August 2022



Cash and Financial Transactions Comparison

May 2017

August 2022



*The above August 2022 data is confirmed through July 2022. This chart reflects preliminary data through August 15, 2022. This information is deemed reliable, but not guaranteed. It is intended to show market trends and should not be used to evaluate individual properties.

August 2022

2021 YTD vs. 2022 YTD

- Average Price  12.2%
- Median Price  12.0%
- Residential Units Sold  6.5%
- Inventory Levels  116.3%
- Number of Listings  106.5%
- Average Days on Market: 17
- Interest rates 5.22%

*This information is deemed reliable, but not guaranteed. It is intended to show market trends and should not be used to evaluate individual properties. Sources for this information include but are not limited to: El Paso County Clerk and Recorder, El Paso County Public Trustee, Empire Title of Colorado Springs LLC, the Pikes Peak Multiple Listing System.